

## Monica May-Dunn, CEO/CFO



Monica May-Dunn is the Owner, CEO, and CFO of Arizona Escrow and Financial Corporation (AEF) setting the business escrow industry standard since its inception in 1976. With a remarkable career spanning over three decades, Monica's expertise and leadership have propelled AEF to the forefront of the escrow and financial services industry.

Acknowledged numerous times in 2024 for her outstanding achievements, she was featured <u>on</u> <u>the cover of AZRE Magazine</u> in their May/June special supplements publication titled, "Paving the Way". Monica was asked to be a contributing author to the second edition of "Six-Figure Chicks" by Mel Carr, publishing September 2024. Most recently Monica was named as one of the "<u>Most</u> <u>Influential Women in Commercial Real Estate 2024</u>" by AZRE Magazine in the July/August issue.

Joining the company in 1990, Monica initially served as the assistant to the Controller before swiftly rising through the ranks to become the Controller in 1992. Recognized for her exceptional skills, Monica was appointed as the VP/CFO in 2000, solidifying her pivotal role within the organization.

In 2010, Monica became a minority owner of AEF, demonstrating her unwavering commitment and dedication to the company. Her visionary outlook and strategic decisions have shaped the company's trajectory, culminating in her recent acquisition of 100% of the company stock in 2023. Under her astute guidance, AEF has flourished and is widely considered the premier escrow service provider in Arizona.

Monica's leadership has expanded AEF's service portfolio beyond personal property escrow to encompass commercial real property services, and the administration of holding accounts. Her in-depth knowledge of the intricate nuances involved in personal property transfers has enabled AEF to excel in delivering exceptional service to its clients.

A strong belief in ongoing education, she recently completed a *Fintech Frameworks, Applications and Strategies* course through UC Berkeley. Additionally, Monica has spearheaded the development of specialized financial services tailored to property transfers, showcasing AEF's versatility and commitment to meeting the diverse needs of its clientele.

Monica's resolute determination and strategic acumen led to her successfully steering the company to achieve remarkable milestones including increased transaction volume, enhanced operational efficiency, and elevated profitability all through challenges presented by the Covid pandemic. With a drive to ensure both stability and growth, she spearheaded the expansion of AEF's service offerings, broadened its corporate footprint, and orchestrated the relocation of the company headquarters to a premier location within the Camelback business corridor. As a result, 2022 and 2023 emerged as the most successful years in the company's history.

A passion for her native state of Arizona, Monica is involved with the local Phoenix community and actively engages in numerous civic and business organizations, channeling her expertise and resources to contribute positively to the region's growth. Monica is a proud member of WATT Phoenix, an influential business network, AZCREW, the Greater Phoenix Chamber, and also serves on the CEO Club Advisory Board at Integro Bank, where she shares her insights with fellow industry leaders.

With her steadfast leadership and unwavering commitment to excellence, Monica May-Dunn stands at the helm of AEF, guiding the company to new heights of success. Her visionary approach and dedication to delivering exceptional escrow and financial services have positioned Arizona Escrow and Financial Corporation as the trusted partner for individuals and businesses embarking on property transfers in Arizona and beyond.

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